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Store Manager

Recruiter	Anne Jagger Recruitment
Location	Witney, Oxfordshire
Salary	£18000 per annum
Posted	21 Nov 2015
Closes	07 Apr 2016
Sector	FMCG, Retail

Our client is a prestigious retailer based in Oxfordshire. We are seeking a Store Manager to maximise store profitability through exceptional customer service, driving sales and inspirational leadership.

The main responsibilities will require an individual who is KPI and sales focussed, and who will motivate and drive a team of 5. You must be committed to the development of both yourself, and that of others. The ability to demonstrate initiative by generating ideas to meet targets and overcome obstacles is essential.

Key Requirements/Responsibilities:

- Maintaining effective day to day control over all areas of store operations through forward planning, organisation and delegation.
- To achieve goals for profitability through increased sales and careful monitoring of costs and overheads under direct control.
- Overall responsibility for the training, development and management of staff performance to generate good customer relations through effective customer service and increase sales.
- Set daily, weekly and monthly store and individual targets, and ensure the stores team members are aware of these targets and are motivated to achieve them.
- Ensure the store had the required staff coverage at all times and within budgeted hours, manage staff rotas in line with the store's need, ensure holidays are taken evenly over the course of the holiday year (and not peak trading), monitor and arrange cover for absences.
- Manage and deliver the product training for store team members and ensure regular product training updates are carried out.

This role would suit a candidate with a minimum of 2 years' experience working with a Retail Management position, who is educated to GCSE level or equivalent. NVQ in Retail and Customer Service is desirable for this role. The individual must be financially aware with an understanding of what contributes to profit, and strive to improve and set targets for achievement. A commitment to understanding customer needs and expectations, and a strong desire to exceed these is essential.

The successful applicant must have strong interpersonal skills with the emphasis on building good working relationships, managing conflict and influencing others. Flexibility to support both the team and company in working additional/different hours at different locations as and when required, along with good product knowledge and the ability to communicate and share that knowledge with customers is paramount for this position.

This is a full time position working 5 out of 7 days (40 hours per week); you will be required to work 3 out of 4 Saturdays. The salary for this role is up to £18,000 per annum depending on skills and experience.

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Please note that no terminology in this advert is intended to discriminate on the grounds of a person's gender, age, marital status, religion, colour, age, race, disability or sexual orientation. Each candidate will be assessed only in accordance with their skills, qualifications and abilities to perform the tasks of the specific role.

If you do not hear back within 7 days, unfortunately you have been unsuccessful. Please continue to view the website for other opportunities.

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